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February 11, 2014

Mr. Gary Massie  
President  
J.S.G. Corporation  
PO Box 646  
Lightfoot, VA 23090

RE: Letter of Reference

To whom it may concern:

It is with great confidence that I put forth this recommendation of J.S.G. Corporation. I had the pleasure of working with JSG on the Stonehouse Elementary Stormwater Facility Repair/Retrofit and it is JSG's quality, integrity, and commitment to safety that I am recommending.

What you can expect from JSG is a professional, experienced approach to the work that results in a project that exceeds expectations and specifications. This particular project involved modifications to an existing failed stormwater facility. JSG suggested and then performed several no cost changes that resulted in an improved product, protected an environmentally sensitive area, and corrected some poor workmanship in the existing structure. The changes were accomplished without delaying the project's completion date; in fact, the project was finished ahead of schedule.

I appreciated that JSG proactively identified the potential modifications, and that the changes were well conceived and reflected JSG's high standards for their work. Their commitment to quality and understanding of the importance of working together to achieve a common goal makes them an ideal partner for any project.

I welcome any specific inquiries to support my recommendation of J.S.G. Corporation.

Sincerely,

Darryl E. Cook, PE  
Capital Projects Coordinator